

## **Total Specific Solutions enters the Danish automotive vertical with the acquisition of Helios Auto**

Nieuwegein, 1 February 2022. Helios Auto ("Helios"), the Danish software company specialized in financial management solutions for the automotive industry in the Nordics, has joined Total Specific Solutions ("TSS"). This is the third software company in Denmark to join TSS following FDC and Schilling and the thirteenth in the Nordics.

The Helios solutions are used in garages, repair and paint shops, car and truck dealers and other types of workshops. The end-to-end software solution supports all aspects of the day-to-day running of a modern auto company for both customer-facing and internal processes. The software has modules for accounting, debtors & creditors, CRM, HR needs, time recording, sales and inventory management and more. The system is easily scalable and can be customized individually according to the needs of the specific customer and can help small businesses and large automotive corporations. Helios has an extensive list of integrations with car brands and suppliers, wholesalers, payment methods and financial systems in Denmark, Finland, Norway, and the Faroe Islands.

Birthe Elkjaer, General Manager at TSS: "We are pleased to welcome Helios to TSS in Denmark, our first software company for the automotive vertical in our country, and the second one next to Infoflex in the region. Helios is a software solution provider that was founded over 25 years ago. A long history of customer-driven software has resulted in a modular solution that can grow with the needs of its clients. So smaller garages or repair shops can use specific modules as well as large dealerships. Their customer focus fits very well with our TSS philosophy. And it is always interesting to find out practices in a new industry to see what we can learn and bring to our existing verticals, and vice versa.

I am looking forward to working with Managing Director Carsten Thune and the team."

Carsten Thune, Managing Director of Denmark: "This is an exciting new phase for Helios taking the company to the next level. We have a company with a highly valued solution in the market. It covers everything from administration, car purchases and sales, garage/workshop workflow management, enrollment and time registration, and spare parts management. We have good relationships with our clients and a solid understanding of the market. We can proudly say that we are market leaders in Denmark and Norway. But as leaders, you need fresh inspiration to service your clients with the same energy as a startup company.

By joining TSS, we ensure that this will continue in the future for our company, clients, and employees. TSS has a 'Software for Life' policy, meaning that they hold companies forever. By getting access to new knowledge on running software companies and now having over 4,000 new colleagues, we gain new insights, inspiration, and energy to take the next step in the future of Helios."

Roger Sellæg, Business Unit Director of Norway: "We believe that this is the way to go forward for Helios, giving us the strength and impact so that we can be of value in the growing Nordic automotive market. We look forward to being part of TSS and our future within the group."

### **Helios Auto**

Helios Auto is a Danish software company with a leading position in the automotive vertical, servicing more than 1,500 auto repair shops and car dealerships in the Nordics. The Helios software is a complete integrated IT system that supports the management of daily operations for auto shops and adjacent segments in the automotive aftermarket. The company was founded in 1993 (formerly RST ApS) and is headquartered in Copenhagen, Denmark, with an additional office presence in Verdal, Norway. More information on the website: <https://heliosauto.dk/> and <https://heliosauto.no/>

### **Total Specific Solutions (TSS)**

Total Specific Solutions is a leading European provider of IT business solutions and consists of independent business units that deliver products and services to their specific vertical market segments. This market expertise is based on decades of experience. TSS is active in the verticals healthcare, local and central government, financial and legal services, accountancy, agriculture, automotive, construction, education, hospitality, manufacturing, maritime, mobility, real estate and retail. TSS is part of Topicus.com Inc, a public company listed on the Canadian TSX Venture Exchange. Topicus.com Inc is part of the ecosystem of Constellation Software Inc (CSI), a global provider of vertical business solutions.

More information can be found on the website: [www.totalspecificsolutions.com](http://www.totalspecificsolutions.com).

### **More Information:**

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**If you are an owner of a Vertical Market Software company and you would like to know more about joining TSS, please contact:**

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